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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0189
MARCH 10, 1989

JANUARY

	CANADIAN PRODUCERS 1988	1987	Change %	UNITED STATES PRODUCERS 1988	1987	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988	1987	Change %
Beginning Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(+) Production	842,737	711,133	18.5%	148,231	141,697	4.6%	990,968	852,830	16.2%
(-) Ending Inventory	1,695,458	1,007,452	68.3%	285,101	193,052	47.7%	1,980,559	1,200,504	65.0%
(=) Total Disappearance	642,428	954,993	-32.7%	128,151	108,827	17.8%	770,579	1,063,820	-27.6%
(-) Exports	151,293	328,452	-53.9%	38,242	29,195	31.0%	189,535	357,647	-47.0%
(=) Disappearance-Canada & United States	491,135	626,541	-21.6%	89,909	79,632	12.9%	581,044	706,173	-17.7%

SEVEN MONTHS (JULY - JANUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1988/89	'87/88	Change %	UNITED STATES PRODUCERS 1988/89	'87/88	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1988/89	'87/88	Change %
Beginning Inventory	1,306,920	1,259,676	3.8%	160,093	219,620	-27.1%	1,467,013	1,479,296	- .8%
(+) Production	5,104,603	4,435,317	15.1%	943,966	847,263	11.4%	6,048,569	5,282,580	14.5%
(-) Ending Inventory	1,695,458	1,007,452	68.3%	285,101	193,052	47.7%	1,980,559	1,200,504	65.0%
(=) Total Disappearance	4,716,065	4,687,541	.6%	818,958	873,831	-6.3%	5,535,023	5,561,372	- .5%
(-) Exports	2,124,517	1,993,370	6.6%	287,039	324,087	-11.4%	2,411,556	2,317,457	4.1%
(=) Disappearance-Canada & United States	2,591,548	2,694,171	-3.8%	531,919	549,744	-3.2%	3,123,467	3,243,915	-3.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981					
FY 1987/88	1,235	1,210	1,206	1,341	1,551	1,411	1,200	1,323	1,552	1,459	1,467	1,467

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1989

	PRODUCTION			ENDING INVENTORY January 31				DISAPPEARANCE		
	1989	JAN	1988	MINE SITE	OFFSITE	1989	1988	1989	JAN	1988
MURIATE										
Special Standard	6,755		15,771	10,144	5,891	16,035	46,270	14,423		15,391
Standard	281,680		231,724	391,729	177,416	569,145	436,267	168,182		281,687
Chemical	7,244		9,325	2,727	5,145	7,872	11,069	6,806		5,640
Coarse	273,574		246,355	218,209	412,552	630,761	194,682	216,969		367,405
Granular	317,232		275,078	315,867	247,750	563,617	379,197	255,264		322,828
Soluble	82,031		52,486	73,189	65,897	139,086	92,303	76,221		48,970
Sulphates	22,452		22,091	36,919	17,124	54,043	41,346	32,714		21,899
TOTAL:	990,968		852,830	1,048,784	931,775	1,980,559	1,201,134	770,579		1,063,820

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			JANUARY	
	1989	JAN	1988	1989	JAN	1988	1989	JAN	1988	1989	JAN	1988	1989	1988
MURIATE														
Special Std	-		-	16,299		8,590	-		-	-		-	16,299	8,590
Standard	56,980		30,836	101,770		253,952	23,034		18,647	388		-	182,172	303,435
Chemical	-		-	-		-	7,039		5,423	157		198	7,196	5,621
Coarse	241,957		380,514	5,360		4,177	-		-	-		-	247,317	384,691
Granular	188,663		212,080	28,360		64,098	-		-	-		-	217,023	276,178
Soluble	34,999		28,140	10,525		7,011	12,170		8,691	7,693		10,877	65,387	54,719
Sulphates	13,539		13,623	18,983		8,744	550		669	-		-	33,072	23,036
TOTAL:	536,138		665,193	181,297		346,572	42,793		33,430	8,238		11,075	768,466	1,056,270

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1989

	PRODUCTION			ENDING INVENTORY January 31				DISAPPEARANCE	
	1989	JAN	1988	MINE SITE	OFFSITE	1989	1988	1989	JAN 1988
MURIATE									
Special Standard	6,755		15,771	10,144	5,891	16,035	46,270	14,423	15,391
Standard	235,225		190,393	277,370	177,400	454,770	376,278	129,227	251,862
Chemical	7,017		8,226	1,716	5,145	6,861	9,638	5,918	4,842
Coarse	257,593		234,325	193,288	412,552	605,840	190,557	205,366	355,965
Granular	258,558		215,661	236,897	243,974	480,871	297,419	215,332	280,652
Soluble	77,589		46,757	65,184	65,897	131,081	87,920	72,162	46,281
TOTAL:	842,737		711,133	784,599	910,859	1,695,458	1,008,082	642,428	954,993

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JANUARY	
	1989	JAN	1988	1989	JAN	1988	1989	JAN 1988	1989	JAN 1988	1989	1988
MURIATE												
Special Std	-		-	16,299		8,590	-	-	-	-	16,299	8,590
Standard	33,519		20,124	92,455		249,939	14,043	8,295	-	-	140,017	278,358
Chemical	-		-	-		-	6,147	4,677	137	198	6,284	4,875
Coarse	230,596		371,175	5,360		2,362	-	-	-	-	235,956	373,537
Granular	157,352		183,845	18,824		49,475	-	-	-	-	176,176	233,320
Soluble	31,244		25,960	10,525		7,011	11,614	8,179	7,693	10,877	61,076	52,027
TOTAL:	452,711		601,104	143,463		317,377	31,804	21,151	7,830	11,075	635,808	950,707

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY 1989

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1989 JAN	1988	MINE SITE	OFFSITE	1989	1988	1989 JAN	1988
MURIATE								
Standard	46,455	41,331	114,359	16	114,375	59,989	38,955	29,825
Chemical	227	1,099	1,011	-	1,011	1,431	888	798
Coarse	15,981	12,030	24,921	-	24,921	4,125	11,603	11,440
Granular	58,674	59,417	78,970	3,776	82,746	81,778	39,932	42,176
Soluble	4,442	5,729	8,005	-	8,005	4,383	4,059	2,689
Sulphates	22,452	22,091	36,919	17,124	54,043	41,346	32,714	21,899
TOTAL:	148,231	141,697	264,185	20,916	285,101	193,052	128,151	108,827

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 JAN	1988	1989 JAN	1988	1989 JAN	1988	1989 JAN	1988	1989	1988
MURIATE										
Standard	23,461	10,712	9,315	4,013	8,991	10,352	388	-	42,155	25,077
Chemical	-	-	-	-	892	746	20	-	912	746
Coarse	11,361	9,339	-	1,815	-	-	-	-	11,361	11,154
Granular	31,311	28,235	9,536	14,623	-	-	-	-	40,847	42,858
Soluble	3,755	2,180	-	-	556	512	-	-	4,311	2,692
Sulphates	13,539	13,623	18,983	8,744	550	669	-	-	33,072	23,036
TOTAL:	83,427	64,089	37,834	29,195	10,989	12,279	408	-	132,658	105,563